



SEATTLE AGENDA September 21-22, 2017

SEMINAR THEME: PERFORMANCE

WEDNESDAY September 20, 2017

8:00 AM Golf - Washington National - Scott Cantonwine, Cascade Warehouse

THURSDAY September 21, 2017

- 8:00 AM AAR Open Top loading rules open attendance
8:30 AM Alaska Rail car tour - returns to hotel 10:00am.
Second tour departs at 10:15am/returns at 11:45am. Limited to 40 people per tour.
1:30 PM Conference Opening
Opening Comments: Tom Gennarelli, PNWARS President, Roseburg Forest Products
Safety Briefing - Marriott
Anti Trust: Larry Davidson, PNWARS Director, Law Offices of L.R. Davidson
U.S. & Canadian National Anthems
1:45 PM CSX Update
Introduction: Tim Atkinson, Stimson Lumber Co.
Michael Rutherford, VP Industrial Products, CSXT
2:30 PM Rail Carrier East
Introduction Tim Atkinson, Stimson Lumber Co
Fiona Murray, Vice President Corporate Marketing, Sales & Marketing, CN Rail
3:15 PM Networking Break
3:30 PM Shipper Panel
Moderator: Mike Pratt, BNSF
Ray Hufnagel - Plastic Express
Angela Mercado - CanFor
Mark Sampson - Lamb Weston
4:15 PM Economic Report and Forecast
Introduction: Jenny Krueger, Weyerhaeuser
Melissa Peralta, TTX
5:00 PM Recess
5:30 PM Reception

FRIDAY September 22, 2017

- 8:00 AM Opening Remarks -Tom Gennarelli, PNWARS President
8:15AM Rail Carrier West
Introduction: Tim Atkinson, Stimson Lumber Co.
Kenny Rocker, Vice President and General Manager Industrial Products, Union Pacific
9:15AM DC Update
Introduction George Hardy, Antea Group
Adam Nordstrom, Viking Navigation LLC, Principal
10:00AM Networking Break
10:15AM Rail Solutions
Introduction: James Forgette, Ballard Terminal Railroad
Richard Stroot, Engineered Rail Solutions, LLC
11:00 AM AAR Open Top Loading - TBA
11:30AM Closing comments Tom Gennarelli, Roseburg Forest Products
NOON Close of Conference
Lunch will be served and to go bags available.

This is a working agenda subject to changes to accommodate our speakers. Please use the timeline to assist in your travel plans. We hope our new format enables you to attend the entire conference. The PNWARS BOD puts in a lot of time to arrange informative presentations. Our speakers put a lot of effort into giving informative and timely presentations. They clear room in their schedules to travel to present. Let's keep that in mind as we arrange our travel plans.